

Managing Director CV – Example

CAREER DETAILS

Managing Director, Clearlot, Major International Service Company, Feb 2015- Date

Managing Director Job Responsibilities:

- Consistently lead and manage the sales team, thus guiding the search and assessment of external opportunities
- Generate continuity of attractive partnership opportunities, leading to lucrative agreements
- Evaluate new and existing external strategic business relationships and initiatives for profit feasibility
- Support the sales and marketing teams in identifying business opportunities and make a compelling case for these with stakeholders

Retail Ocean, Assistant Senior Director, Financial Services Company, Jan 2014- Feb 2015

- Identified and created revenue opportunities through strategic positioning of company assets, media assets and company programmes to achieve sales goals
- Reviewed and regularly presented marketing budget, marketing financials and various related reports to justify cost expenditures and reductions
- Assisted in the development of present business relationships to address performance, execution and future growth potential

EDUCATION/PROFESSIONAL QUALIFICATIONS DETAILS

- Bachelor's Degree, First State, Business/Marketing, August 1998-August 2002
- Certified Public Accountant, Aug 1998-Aug 2002

LANGUAGES

- English fluent
- French conversational

IT SKILLS

- MS Office
- Budget

(Note: Please note the above is a fictional sample for reference only and based on top performing resume details taken from indeed.co.uk. None of the above guarantees a job interview or offer.)