

## **Case Study**

Our client was a leading manufacturing multinational seeking to hire a Global Divisional FP&A Manager to be based in Belgium.

## **Client profile**

Leading multinational based in Belgium.

## **Job name**

Global Divisional FP&A Manager.

## **Job Role**

The role was responsible for steering, co-ordinating and supporting FP&A processes, activities, and projects for a division with sales more than €2 billion. In addition, key tasks would include long term strategic and short-term budget and forecasting, financial reporting, interface with corporate FP&A, and divisional owner of the FP&A tools.

## **Job Responsibilities**

Our client was seeking to hire an experienced FP&A leader who had responsibility for managing an FP&A function with revenues of at least €0.5 billion. The ideal candidate would have manufacturing exposure and know how in terms of cash flow, profit, days of inventory etc. and good financial business partnering. In addition, they would have up to 15 years' experience in finance, 8 – 15 years' experience in finance, multiple years in a similar FP&A role with exposure to manufacturing. Strong leadership, pro-active, assertive, with excellent communication skills. Strategic and operational management experience with a proven track record to improve results globally.

## **Method & Result**

We reviewed the market both in Belgium and further afield and approached 300 profiles and from this we longlisted 13 candidates. From the longlist, 5 candidates were forwarded to the client and 4 interviewed. Three of the interviewed candidates were selected for a final round and from this 1 was offered the position. The process from commencement to conclusion took 7 weeks.

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